Field Experiments on Gender: Where the Personal and Political Collide

Alexandra C. Hartman, University College London, UK

Sarah Khan, Yale University, USA

Milli Lake, London School of Economics, UK

Sabrina Karim, Cornell University, USA

Ali Cheema, Lahore University of Management Sciences and Institute of Development and Economic Alternatives, Pakistan

Asad Liaqat, Independent Researcher, USA

Shandana Khan Mohmand, Institute of Development Studies, UK

he use of experimental methods to study questions of gender and politics has increased dramatically in the past decade. As research that uses a deductive hypothesis-testing framework, these studies derive value from the idea of their objectivity and neutrality. Yet, reality is far more complex. This article argues that researchers conducting field experimental work on gender topics should confront their own normative commitments to produce empirically rigorous research of the highest standard with empathy and integrity. We explore how and why researchers' gender politics matter and offer a way forward to reflect on how one's own values shape a research project. We contend that recognizing and engaging with one's own normative commitments and politics create the conditions for the most rigorous work.

The use of experimental methods to study questions of gender and politics includes field experiments studying the effects of interventions that aim to shift attitudes, preferences, and behaviors around gender.² For the most part, this research presents itself as an objective and neutral undertaking, using a deductive hypothesis-testing framework. Yet, this rarely is the case.

A rich body of scholarship establishes how researcher positionality matters for field research, including research on gender (e.g., England 1994; Loftsdottir 2002) and work that explores the positionality of researchers "studying their own societies." However, most of this scholarship focuses on aspects of positionality other than researcher politics and is most prevalent in qualitative and interpretivist methodological traditions. Less research exists on how and why to consider politics and positionality in experimental work, where part of the methodological value is derived from its perceived objectivity. This article highlights the importance of researchers grappling with their own politics and normative commitments. Although we believe that this is important for all field research and experimental work, this article focuses on how it applies to field experiments on topics of gender.

We follow Htun (2005) in conceptualizing gender as a "social position and attribute of social structures," and we define researchers' "gender politics" as the normative views

and political commitments that they hold about gender. In the introduction to this symposium, Davis and Michelitch define positionality as "researcher social location, perspective, orientation, and situatedness vis-à-vis participants" (Fujii 2017; Soedirgo and Glas 2020). We posit that gender politics, as defined previously, is a core part of researcher positionality.

How does this aspect of positionality matter for field experiments on gender? Whereas all research arguably involves a degree of intervention into the subjects of inquiry, field experiments are unique in that they often are designed explicitly to study interventions seeking to change attitudes, preferences, individual behaviors, or features of institutional design and social structures. We argue that researchers' politics and ideological commitments take on heightened salience when intervention is at the core of the research method. Coupled with the fact that gender-related interventions often seek to redress inequalities that are upheld and reproduced in intimate sites of home and family, this may render them especially fraught and worthy of attention (Burns 2005).

The article begins by establishing that political commitments underlie field experimental research on gender; we then demonstrate how these commitments shape various aspects of the research process. We draw on our collective experiences of conducting field experiments on topics of women's political participation; sexual violence; intra-household relationships; and women's representation in policing in varied contexts including Pakistan, Liberia, Democratic Republic of the Congo, Côte d'Ivoire, and Myanmar. Finally, we argue that actively recognizing and reflecting on the gender politics implicit in our work can result in more rigorous and ethical experimental scholarship on gender. We conclude with suggestions for how to do so.

THE PERSONAL POLITICS THAT UNDERPIN POLITICAL SCIENCE RESEARCH

A brief review of our own recent experimental work on gender makes it clear that gender politics shapes our experimental research. Cheema et al. (2021) assessed the efficacy of different approaches to increase women voters' turnout in national elections. Karim (2020) and Karim et al. (2018) studied how externally imposed quotas for women police have the potential to improve police-unit functioning and perceptions of the police. Donald et al. (2020) examined how formalizing inquiry in new directions and also create blind spots. During the research process, politics shapes almost all decisions around who can participate, what is "innovative," and what we value in our research.

...researchers conducting field experimental work on gender topics should confront their own normative commitments to produce empirically rigorous research of the highest standard with empathy and integrity.

marriages might improve women's economic position within the household and reduce intimate-partner violence. Pierotti, Lake, and Lewis (2018) investigated how positive and genderaccountable masculinities can reduce unequal labor burdens in the household, reduce violence, and improve intimate partnerships.

Motivating researchers in each of these projects is a set of implicit normative beliefs about gender arrangements in society. These include that women's equality with men in different arenas is beneficial and should be advocated; violence against women is harmful for individuals, families, and societies and should be prevented; organizations benefit from having multiple different perspectives and experiences; and men and women should share power equally and have an equal stake in decision making. However, following existing norms in political science and economics, we rarely make these beliefs or commitments explicit in our work.

Although scholars who research these topics share political commitments, it is worth recognizing that these ideas are not static and may be shaped by aspects of identity and lived experiences specific to individual researchers. For instance, Cheema found that his political experience as a student during a time of draconian anti-women legal reforms in 1980s Pakistan influenced his subsequent research on women's political participation. Hartman's personal experience of marriage led her to pivot her research agenda to explore the differential experience of women and other groups frequently excluded from local power structures.7

Explicitly recognizing our own gender politics also allows space for anticipating the implications of situations when normative commitments are not shared in the course of research-that is, between different researchers or between researchers and other key actors, including research assistants, implementation partners, enumerator teams, and research subjects. The complex relationships between our normative commitments and our research present a series of ethical and political quandaries that can unfold throughout the research process, and they should be discussed and engaged more transparently in the discipline.

HOW GENDER POLITICS SHAPES RESEARCH AND WHY IT MATTERS

Reflection on our own work reveals how gender politics has shaped the focus and process of research. Politics can push our

The Questions We Ask

We find that gender politics often leads us to pursue research questions aligned with our own experiences and beliefs. For example, while designing an intervention to increase women's political participation in Pakistan, Cheema et al. (2021) chose to focus on interventions that could address "everyday forms of male gatekeeping" in the urban center where they live rather than the extreme conservative "bans" on women's voting in rural and tribal areas that have received much media and legislative attention. The decision to focus on these more quotidian constraints came at least in part from a lived familiarity with personally navigating them and knowing the real costs that they impose on women's presence in public life. Such choices involve crucial tradeoffs: findings from field experiments conducted in a specific locality where context matters may have limited external validity (Pritchett and Sandefeur 2015).

The identities of academic researchers and their positionality also can create blind spots that prioritize questions that ignore intersectional perspectives. Some approaches by experimentalists often have focused on an "add-women-and-stir" approach to change institutional gendered culture. These interventions, which randomize women's inclusion in politics (e.g., Beath, Christia, and Enikolopov 2013), security (e.g., Karim 2020), and economics (e.g., Hoogendoorn, Oosterbeek, and Van Praag 2013), do not interrogate what those interventions might mean for differently situated women in target communities, and neither do they decouple gender from women. In doing so, they inadvertently make assumptions about how the category of women is apolitical.

Our own situated gender politics as researchers also profoundly shapes which questions we consider legitimate and valuable. Many scholars have justified interventions and inquiries into the most intimate aspects of research participants' private lives in the interest of changing gender norms (Pierotti, Lake, and Lewis 2018). Research questions that interrogate behavior relating to intimate-partner violence, sexual consent, and marital decision making is often legitimated by an implicit normative assumption that changed behavior is a societal good. Yet, interventions that seek to change violent or coercive gender behaviors often involve advocating for far-reaching sociocultural change. For example, Pierotti, Lake, and Lewis (2018) studied an intervention by the International Rescue Committee designed to reduce intimatepartner violence by promoting positive masculinities through men's discussion groups. Researchers can inadvertently find themselves legitimating projects that seek social and cultural transformation without being transparent about the values that underpin those projects. Furthermore, the subsequent consequences of these changes often are not included in research designs. Even if interventions to enhance women's inclusion work in the short term, they might lead to future unintended consequences that experimentalists may not consider when designing the experiment, such as intimate-partner violence among women who become more politically active (Berry 2018).

Gender politics affects who is eligible to participate in research. Historically, gendered inequality meant that most experimental research implicitly or explicitly focused on men; if impacts on women were considered, studies often sought men to speak on their behalf.8 Women engage in more care work and often supplement household income (i.e., taking on multiple jobs), which can make them unavailable or inaccessible to researchers (Kumar et al. 2018). Similarly, in some contexts, women may not be permitted to speak openly to enumerators without their husband present. Although norms that determine which topics are centrally relevant for political science have shifted, challenges remain. Research questions concerning women who have weaker ties to men (e.g., unmarried women and older women who may be perceived as unimportant for phenomena most central to much political and economic research) or those pertaining to women who are not members of the dominant social group typically continue to be excluded from mainstream political science scholarship.

The Ethics of Intervening

Gender politics also shapes how we understand ethical research. Field experiments raise particularly critical ethical questions, wherein active intervention into the lives of study participants often is implicitly justified by the perceived social benefits of the research.9 Indeed, researchers who conduct field experiments on gender sometimes identify a commitment to transformative change. Yet, most interventions neither seek nor have the capacity to overhaul social and political structures or uproot interlocking hierarchies of oppression (Clayton and Anderson-Nilsson 2021). It is essential, therefore, to engage thoughtfully with what is desirable and what is possible in the realm of what often are fairly short-term interventions. This links to thinking about appropriate outcome measures. Should we expect an intervention to lead to wide-sweeping social change or large-scale changes in attitudes? Perhaps not (Beath, Christia, and Enikolopov 2013). In developing outcome measures that are perhaps unreasonable, we risk setting up the experiment to fail. This means that experiments find null results for interventions that might have important effects but are discounted because they do not create the large-scale change that policy makers want to see.

Furthermore, interventions that lead to social transformation may have subsequent negative consequences. When intervening to change gender dynamics, researchers have an ethical obligation to consider carefully those interventions that could result in backlash for participants. It is essential to avoid harm; yet, backlash may be indicative of real change in patriarchal hierarchies. In our personal lived politics, it is precisely these "transgressive" actions that we may promote to transform existing power structures. However, we often are ethically obliged to do the opposite in our research: that is, negotiate our work within the status quo and limit risks to participants at the cost of transformational change. It is notable, however, that—like us—participants in research who seek to transform gender politics have their own political orientation, values, and preferences. They may take risks of their own volition. As researchers, we must balance our own politics, the participants' politics, and the risks of transgressive or transformative interventions.

Decisions Along the Way

Gender politics also shapes numerous decisions that researchers make throughout the research process. All stages reflect gender politics: the determination of who is a legitimate researcher; who should assist in the research process; who is eligible to participate in the research and why; which organizations and stakeholders can collaborate in the research as partners; what ethical considerations should be made; and who can benefit from the research.

These decisions within the research process sometimes are as important as the outcome. For example, when conducting qualitative fieldwork on the demand for formalizing marriages in Côte d'Ivoire, Hartman found that different political views held by members of the research team shaped opinion about which interventions were possible. The debate around this issue was critical to designing an intervention that sought radical change and that also was legitimate within the research context (Donald et al. 2020). In one study, Karim (2020) worked with the police in Zambia and engaged in a validation workshop to present the results. The research proved to be a catalyst for important topics related to gender equality, including sexual harassment, paternity leave, and hazing. The very act of dialogue about gender equality among police officers proved to be transformative, creating buy-in for the study results. Similarly, during a debriefing session in Cheema et al.'s (2021) study on women voter turnout in Pakistan, women canvassers noted their experience of traveling to parts of the city that they had never been to as part of implementing the canvassing treatment. Thus, working in the study expanded, if only briefly, their sphere of mobility in an urban public space that is costly for women to

As the discussion of ethics demonstrates, who becomes a researcher and who can engage in a research partnership matters because these relationships can bring resources, visibility, and strength to structures that continue to work for change after the research is completed. Partnering to conduct experimental research can be extremely costly, and it requires specific capacity, resources, and connections. All of these factors shape how researchers understand which organizations conduct good work. To work with partners who are women or who have women leaders is a political decision that requires certain material investments but that also can reap critical rewards. Cheema et al. (2021) chose to work closely with organizations that resulted from the 1980s women's

movement and that are extremely active in mobilizing communities on women's rights issues in Pakistan. Similar investments may be necessary to return research to those communities that participate in it if they include women. Lower levels of literacy or fluency in multiple languages and the relative exclusion of women from parts of the public sphere mean that inclusive research requires a thoughtful commitment of resources. Dissemination requires that same careful engagement. Given our politics, we hope that our projects inform policies in ways that align with our politics. Given that experiments often are understood to be the "gold standard" for policy research and may be treated more credibly or disseminated more widely than other forms of research, experimentalists arguably have even more responsibility to engage their own politics as the research process unfolds.

BALANCING OUR GENDERED POLITICS WITH RIGOROUS EXPERIMENTAL RESEARCH

We contend that gendered politics matter for every phase of experimental research. Many of us are drawn to our research on gender through feminist political commitments to gender equality. Engagement with our politics allows us to identify crucial gaps in our own research and in broader research agendas. Field experiments are resource intensive and may be driven by what is possible rather than what is required. Honest engagement with the normative political commitments that underpin our work can keep us aware of these tradeoffs. It also can serve to make us humble about the generalizability of our claims. Reflecting on our own position-

- Is the intervention that I am studying in this project aligned or at odds with these politics?
- How does my politics shape my priors, expectations, and investment in the efficacy of this intervention?
- Are my politics aligned or at odds with those of other actors in the project: other principal investigators, implementations partners, research staff (e.g., enumerators and research assistants), and project participants? How might this facilitate or create tension in the research
- · How might my politics shape the way I interpret and frame the findings of this research in the reporting
- · How does politics shape how I am thinking about the intervention and outcomes?
- How might my politics shape the way I disseminate the findings of my research to different audiences?

When and where might such reflection occur? In our experience, we have engaged these questions only in informal conversation with our peers, friends, and family during or after conducting a project. We encourage scholars to consider creating space for these discussions before implementation of their research—for example, as part of methods training in the classroom, during research-design workshops for experimental work, and in reflexivity statements in pre-analysis plans. Finally, we believe that these discussions can yield the greatest reward when undertaken in diverse teams in which multiple perspectives are represented. Field experiments often are a

When we embrace the diversity and complexity of gender politics across time and space, experimental research on the politics of gender may provide a unique opportunity for learning about ourselves and the world.

ality—how it has informed the baseline assumptions we make, afforded us access to particular research topics and spaces, and shaped our understanding of what is ethical—enables more awareness of our own biases and blind spots and, critically, helps us to avoid unintended harm. In the interests of ethics, empirical rigor, and researcher integrity, we call for researchers to grapple with normative politics in their work, and we advocate for a shift in research culture that values this form of researcher reflexivity.

Nevertheless, introducing such an explicit engagement with personal values into experimental research frameworks can be challenging. How can researchers concretely integrate considerations of gender politics into their work? The introduction to this symposium provides several helpful suggestions. We propose the following additional questions specific to gender politics for scholars who are seeking to conduct field experiments on gender:

· What are my personal politics about the aspect of gender under study in this project?

collaborative enterprise. When we embrace the diversity and complexity of gender politics across time and space, experimental research on the politics of gender may provide a unique opportunity for learning about ourselves and the world.

NOTES

- 1. Clayton and Anderson Nilsson (2021) documented that whereas 6% of gender articles in general-interest political science journals used experimental methods in 2000-2009, this proportion rose to 30% in 2010-2019.
- 2. For example, see Cheema et al. (2021) on women's participation in Pakistan; Pierotti, Lake, and Lewis (2018) on gender relations in Democratic Republic of Congo; Chattopadyhay and Duflo (2004) on public goods allocation in India; Bandiera et al. (2020) on social and economic outcomes for adolescent girls in Sierra Leone; Beath, Christia, and Enikolopov (2013) on attitudes toward women's roles in Afghanistan; Karim et al. (2018) on gender sensitivity in policing; and Donald et al. (2020) on marriage and intrahousehold bargaining in Côte d'Ivoire.
- 3. For example, see Henry (2004), Lewis et al. (2019), and Sanghera and Thapar-Björkert (2008). In suggestions for how causal social scientists may show respect for subjects, Frazer (2020) noted collaboration with "experts on the local culture or experts on cross-cultural understanding." Underlying this suggestion is an assumption about the cultural location of the causal social scientist as non-local. In highlighting the opportunities that

Politics Symposium: Field Experiments

- randomized controlled trials offer, Naritomi et al. (2020) suggested that they facilitate collaboration between Northern researchers, "who have more resources," and Southern researchers, who "have knowledge about locally relevant constraints to development processes and locally feasible interventions." This binary misses the perspective of researchers based at Global North institutions for whom locations in the Global South are both field and home. Kim et al. explore in greater depth the broader role of "insider/outsider" status in this symposium.
- For recent work on the ethics of experimental work more generally, see Teele (2021).
- 5. See also seminal scholarship on gender as a social category (e.g., Butler 2004).
- In the 2000s, Khan participated in organizing to repeal those very laws. This shared politics and connected experiences form the background for their academic collaboration.
- 7. Other aspects of researcher identity may intersect with gender politics to shape and, indeed, limit research agendas. For example, Karim made a conscious decision in her PhD program to not conduct research in Bangladesh because her lack of insider/outsider status and subsequent "non-status (not insider nor outsider)" as a researcher made it difficult to engage meaningfully with research questions about Bangladeshi women. See Kim et al. in this symposium. See also Henry (2004), Mullings (1999), and Narayan (1993).
- See Holdcroft (2007) for an example from medical research. Doss et al. (2015) identified this issue for agricultural research.
- For recent work on the ethics of experimental work more generally, see Teele (2021).
- For further reflection on the ethics of working with partners seeking change, see Humphreys (2015).

REFERENCES

- Bandiera, Oriana, Niklas Buehren, Robin Burgess, Markus Goldstein, Selim Gulesci, Imran Rasul, and Munshi Sulaiman. 2020. "Women's Empowerment in Action: Evidence from a Randomized Controlled Trial in Africa." American Economic Journal: Applied Economics (12) 1: 210–59.
- Beath, Andrew, Fotini Christia, and Ruben Enikolopov. 2013. "Empowering Women through Development Aid: Evidence from a Field Experiment in Afghanistan." *American Political Science Review* 107 (3): 540–57. DOI:10.1017/S0003055413000270.
- Berry, Marie E. 2018. War, Women, and Power: From Violence to Mobilization in Rwanda and Bosnia-Herzegovina. Cambridge: Cambridge University Press.
- Burns, Nancy. 2005. "Finding Gender." Politics & Gender 1 (1): 137.
- Butler, Judith. 2004. Undoing Gender. New York: Routledge.
- Chattopadhyay, Raghabendra, and Esther Duflo. 2004. "Women as Policy Makers: Evidence from a Randomized Policy Experiment in India." *Econometrica* 72 (5): 1409–43.
- Cheema, Ali, Sarah Khan, Asad Liaqat, and Shandana Khan Mohmand. 2021. "Canvassing the Gatekeepers: A Field Experiment to Increase Women's Voter Turnout in Pakistan." Working Paper.
- Clayton, Amanda, and Georgia Anderson-Nilsson. 2021. "Gender Experiments in Comparative Politics." In *Advances in Experimental Political Science*, ed. Donald Green and James Druckman, 485–508. New York: Cambridge University Press.
- Donald, Alethia, Markus Goldstein, Alexandra Hartman, Eliana La Ferrara, and Michael O'Sullivan. 2020. "What's Mine Is Yours: Evidence on Property Rights and Women's Empowerment in Côte d'Ivoire." Washington, DC: World Bank, Gender Innovation Lab.
- Doss, Cheryl, Chiara Kovarik, Amber Peterman, Agnes Quisumbing, and Mara van den Bold. 2015. "Gender Inequalities in Ownership and Control of Land in Africa: Myth and Reality." *Agricultural Economics* 46:403–34.

- England, Kim. 1994. "Getting Personal: Reflexivity, Positionality, and Feminist Research." *Professional Geographer* 46 (1): 80–89.
- Frazer, Michael L. 2020. "Respect for Subjects in the Ethics of Causal and Interpretive Social Explanation." *American Political Science Review* 114 (4): 1001–12.
- Fujii, Lee Ann. 2017. Interviewing in Social Science Research: A Relational Approach. New York: Routledge.
- Henry, Marsha. 2004. "Where Are You Really From?' Representation, Identity, and Power in the Fieldwork Experiences of a South Asian Diasporic." *Qualitative Research* 3 (2): 229–42.
- Holdcroft, Anita. 2007. "Gender Bias in Research: How Does It Affect Evidence-Based Medicine?" *Journal of the Royal Society of Medicine* 100 (1): 2–3.
- Hoogendoorn, Sander, Hessel Oosterbeek, and Mirjam Van Praag. 2013. "The Impact of Gender Diversity on the Performance of Business Teams: Evidence from a Field Experiment." *Management Science* 59 (7): 1514–28.
- Htun, Mala. 2005. "What It Means to Study Gender and the State." *Politics & Gender* 1 (1): 157.
- Humphreys, Macartan. 2015. "Reflections on the Ethics of Social Experimentation." *Journal of Globalization and Development* 6 (1): 87–112.
- Karim, Sabrina. 2020. "Relational State Building in Areas of Limited Statehood: Experimental Evidence on the Attitudes of the Police." American Political Science Review 114 (2): 536–51.
- Karim, Sabrina, Michael J. Gilligan, Robert Blair, and Kyle Beardsley. 2018. "International Gender Balancing Reforms in Post-Conflict Countries: Labin-the-Field Evidence from the Liberian National Police." *International Studies Quarterly* 62 (3): 618–31.
- Kumar, Neha, Phuong Hong Nguyen, Jody Harris, Danny Harvey, Rahul Rawat, and Marie T. Ruel. 2018. "What It Takes: Evidence from a Nutrition- and Gender-Sensitive Agriculture Intervention in Rural Zambia." *Journal of Development Effectiveness* 10 (3): 341–72.
- Lewis, Chloe, Alfred Banga, Ghislain Cimuka, Jean de Dieu Hategekimana, Milli Lake, and Rachael Pierotti. 2019. "Walking the Line: Brokering Humanitarian Identity in Conflict Research." *Civil Wars* 21 (2): 200–227.
- Loftsdottir, Kirstin. 2002. "Never Forgetting? Gender and Racial–Ethnic Identity during Fieldwork." Social Anthropology 10 (3): 315.
- Mullings, Beverley. 1999. "Insider or Outsider, Both or Neither: Some Dilemmas of Interviewing in a Cross-Cultural Setting." *Geoforum* 30:337–50.
- Narayan, Kirin. 1993. "How Native Is a 'Native' Anthropologist?" *American Anthropologist* 95 (3): 671–86.
- Naritomi, Joana, Sandra Sequeira, Jonathan Weigel, and Diana Weinhold. 2020. "RCTs as an Opportunity to Promote Interdisciplinary, Inclusive, and Diverse Quantitative Development Research." *World Development* 127 (6236): 104832. DOI:10.1016/j.worlddev.2019.104832.
- Pierotti, Rachael, Milli Lake, and Chloe Lewis. 2018. "Equality on His Terms: Doing and Undoing Gender Through Men's Discussion Groups." Gender & Society 32:4.
- Pritchett, Lant, and Justin Sandefur. 2015. "Learning from Experiments When Context Matters." *American Economic Review* 105 (5): 471–75.
- Sanghera, Gurchathen, and Suruchi Thapar-Björkert. 2008. "Methodological Dilemmas: Gatekeepers and Positionality in Bradford." Ethnic and Racial Studies 31 (3): 543–62.
- Soedirgo, Jessica, and Aarie Glas. 2020. "Toward Active Reflexivity: Positionality and Practice in the Production of Knowledge." *PS: Political Science & Politics* 53 (3): 527–31.
- Teele, Dawn. 2021. "Virtual Consent: The Bronze Standard for Experimental Ethics." In Advances in Experimental Political Science, ed. James Druckman and Donald Green, 130–47. Cambridge: Cambridge University Press.